

# Curriculum Vitae

## Wilton Hinds

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### Profile Summary

A versatile international *Senior Project Manager*. Extensive cultural experience acquired from labouring in dynamic business and foreign environments. Close to 20 years experience in IS/IT field. More than 12 years experience in IT Management and Consulting.

Widespread experience in aligning business strategies and objectives to change initiative and goals. Able to attain value-added results that are inline with stakeholder expectation, time, cost, and quality requirements. Know-how in translating business requirements into desired solutions. Capable of formulating and developing strategies, proposals, and plans needed to achieve strategic business objectives.

Track record of "leading change" initiatives and delivering complex interdependent IT-based solutions and services that help organizations achieve their goals. Able to increase company profitability via sales activities, manage project budgets (+ 10M €), report financial performance, and manage initiatives with profit & loss focus.

Strong interpersonal capabilities, verbal and written communication skills, and good visual presentation abilities. Able to lead and manage multiple stakeholders, e.g. upper managers, customers, principle suppliers and 3<sup>rd</sup> party suppliers, technical, and sales professionals. Twelve years experience of facing both internal and external customers.

Capable of managing cultural diverse groups. Record of leading complex and interdependent global delivery initiatives with staff (+50) from varying cultural background, experiences, values, and expectations. Ability to resolve group-based problems and manage conflict and stress.

### Objective

To lead added-value IT change or delivery initiatives, in multinational environments, where I could apply sound leadership, management, business, and people management skills developed via my wide-spread global experiences in the business and technology services sector as well as specific training and education.

### Employment History

2007-- TietoEnator Corporation  
2006-2007 Vizrt-Ardeno AB  
2004-2006 Hinds IT Management AB  
2003-2004 Volvo IT AB  
2001-2002 Cap Gemini Ernst & Young AB  
2000-2001 Adcore AB  
1995-2000 WM-data Scania AB  
1994-1994 Transwede Airways AB  
1984-1991 United States Marine Corps  
1983-1984 New York Telephone Company

### Education

2007/8 Edinburgh Business School, Executive MBA Program (*part-time*)  
2006 Mälardalens University, *Masters in Project Management*,  
*Thesis Project: Expatriate Managers' Adjustment in Sweden*  
2003 Mälardalens University, *BSocSc in Information Systems*,  
*Thesis Project: Outsourcing of IT Business*  
1985 United States Marine Corps, Computer Operations & Aviation Supply

### Courses

2007 TietoEnator Corp., *Project Management Master International Programme*  
2007 George Washington University (ESI), *Financial Management for Project and Contract Managers*  
2005 George Washington University (ESI), *Program Management*

### Military Service

7 year tour of duty in the United States Marine Corps

### Nationality & Languages

- EU and American Citizen
- Fluent in English, Swedish and Spanish

### International

Belgium, Korea, Canada, India, Argentina, Brazil, France, U.K., Germany, Norway, U.S., Sweden, Switzerland, Bahrain, Saudi Arabia, Denmark, The Netherlands, Spain, Finland, Greece, Italy, Thailand, and Panama

### Core Competence Areas & Experiences

#### Core Competences and abilities

- Project / program management
- Proposal management
- Team building and management
- Vision, strategy and goal alignment
- Project start-up and closing
- Stakeholder relationship management
- Communication and negotiation
- Escalation, issue, conflict management
- Change, risks, quality management
- Project review and evaluations
- Cost, time, and contract management
- Project reporting, performance management
- Project planning concepts and practices
- Business / process development and improvement
- Project resource management
- Trouble project assessment and recovery
- Meeting management and facilitation
- Configuration and test management
- Rollout/Installation and commissioning
- Business case development
- Steering group management

#### Certifications

- Project Management Professional ® (PMI)
- Senior Project Manager ® (Level B (IPMA))

#### Affiliations & Memberships

- Swedish Project Management Society (IPMA Swedish ch.)
- Project Management Institute (PMI)
- United Nations Association of Sweden

#### Branch

- Pharmaceutical, Telecom, IS/IT, Consulting
- Automotive, Banking & Insurance, Retail
- Construction Equipment, Broadcasting
- Aerospace and Defense, Logistics

#### Methods & Standards

- International commercial contract standards
- SS-ISO 10006 (*quality in project management*)
- IPMA Competence Baseline (ICB), KIP
- PMI standards (PM Body of Knowledge)
- Prince 2 standards, RUP, UML
- PPS, PS25, MAP, SDM, USDM
- Unified methods & object oriented methods
- Know-how in other diverse project models
- Software/product development life cycles
- CMMI, ITIL, COBIT, Sun OCA, PMMM

#### Technical

- MS Office Suite, MS Project, Oracle 6 / 7, Oracle Forms3/4.5, Oracle Designer/Developer 2000, Unix, Alpha VMS, Smarteam, Catia, Solid Edge, MS Access, SQL Server, MS VSS, MS Front Page, Oracle Procedural Options, Oracle 7 DBA, SQL\*PLUS, OOAD, PL/SQL, Pascal, SQL, C, Java, HTML, ASP, Java Script, DL, RUP, UML, LAN/WAN, ATM, MPLS, Mainframe

#### Other Competences

- Entrepreneurial experience
- Proposal / bid management
- Sales and tendering
- Commercial and contract law awareness
- Compliance (S-OX, PCI, cGMP) awareness

#### Values

- Openness, cultural sensitivity, integrity, empathy, diligence, honesty, straightforwardness, resilience, endurance, determination, cooperativeness, self-reliance, accountability, and flexibility